

## ABOUT THE ROLE

Percolator Consulting is looking for **an experienced Salesforce/NPSP declarative developer/consultant on a contract basis**. This position would customize and configure Salesforce for nonprofit clients as part of an expert, collaborative, and ethical Agile team and provide technical support to clients who have already launched a project with Percolator. 6-month contract for 20-40 hours per month to start, with the possibility of extension. Hourly rate \$70 - \$100 DOE.

The ideal candidate is ready to step in and contribute as a developer/consultant on day 1. So we're seeking not just a skilled nonprofit admin, but someone who has worked as a developer in a consulting context or as a member of an internal development team. The ideal candidate has strong Salesforce technical skills and is adept at understanding practical needs and designing solutions that fit those needs.

Applications are due by Fri, Sept 2, and we will hire for this position from the pool of candidates who have submitted applications by then. However, if you miss this deadline and are interested in a contract position like this, please submit your resume anyway, as we will likely be hiring more contractors in the near future.

## SOME SKILLS, EXPERIENCE, & QUALITIES WE CONSIDER CRITICAL TO THE ROLE:

- Salesforce.com Certified Admin
- 2+ years experience as a Salesforce declarative developer
- Experience working with, administering, and customizing NPSP
- A general understanding of how nonprofit organizations operate, and how they use Salesforce to power fundraising, volunteer management, communications, activism, etc.
- Experience working for nonprofits, as an employee and/or a consultant/contractor
- Thrives as part of a remote development team and is able to work independently to turn requirements into a working system
- Expert at Salesforce schema design, and declarative automation, including Flow
- Experience implementing popular SF-integrated apps, such as FormAssembly, Click & Pledge, Apsona, Cazoomi, etc.
- Experience with Agile methodologies is a plus
- The ability to write code (mostly Apex and Javascript/HTML/CSS) is not required but would be a plus

## ABOUT PERCOLATOR CONSULTING

Our team shares a passion for providing digital tools to progressive nonprofits that help them achieve their missions. We work to deeply understand the challenges our clients have and then combine strategy and technology to build lasting solutions to support the crucial work they do. We care about equity, human rights, and environmental stewardship, and partner with clients focused on those issues. Our client list includes organizations like the Climate and Clean Energy Equity Fund, Way to Win, First Nations Technology Council, and the Appalachian Trail Conservancy.

We are a [Salesforce partner](#) but we don't just do Salesforce implementations -- our work also includes broad technology strategy and big implementations with partners that include web frameworks like Plone and Drupal. We are small but mighty: we take on complex Salesforce builds with lots of custom code that other small shops shy away from -- but always with an eye toward minimizing our clients' technical debt. All of our

staff come from nonprofit backgrounds, so we can help our clients find the best way to work with their tech, and not just build systems on spec.

The team at Percolator is tight-knit and growing, with ten staff and about half as many regular contractors, remotely spread out across the US.

**We are committed to growing the diversity of our team, and we strongly encourage candidates who hold marginalized identities and nontraditional professional backgrounds to apply.**

Please email your resume and cover letter to [jobs@percolatorconsulting.com](mailto:jobs@percolatorconsulting.com) with the subject line: Salesforce Contractor position.